

European Innovation Solutions S.A.

Innovation Support Services

Corporate Presentation

European Innovation Solutions S.A. (E. IN.S. S.A.)

Company Profile

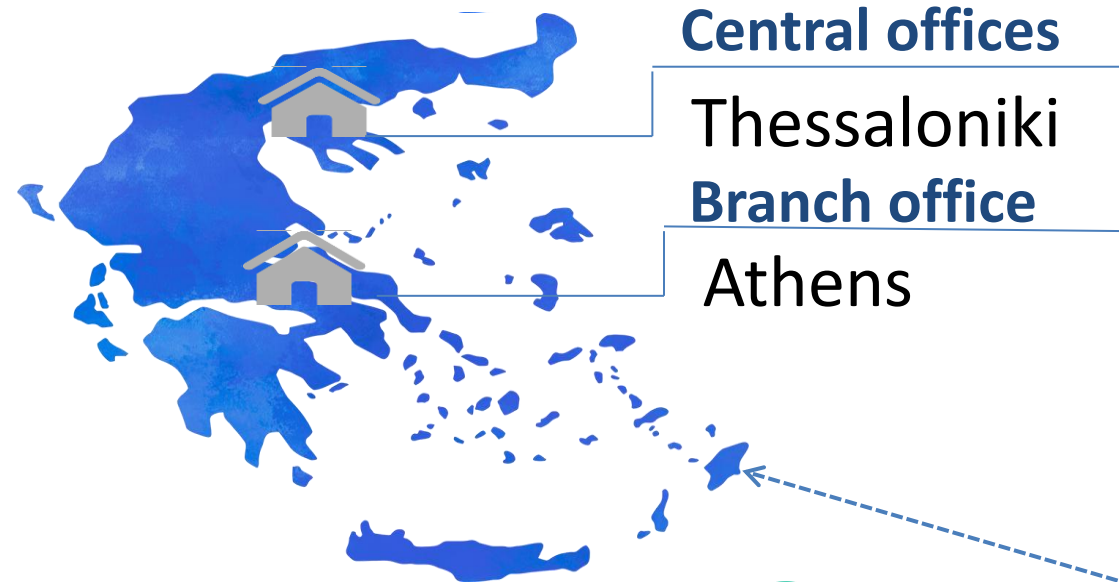
E.In.S S.A. is an international consulting firm with 35 years of history and the only Greek consultancy listed on the Athens Stock Exchange

- ▶ Is one of the most well-known consulting service groups in Greece and South-Eastern Europe. It has experience of implementing local and international projects worth multi million of euros across the EU and in at least 50 countries. It has a geographical presence in eight countries and subsidiaries in four.
- ▶ A leading company in technology management & innovation
- ▶ One of the world's leading groups in the design, implementation, and operational management of Innovation Ecosystems and Technology Parks.
- ▶ More than 80 employees with experience covering a focused spectrum of services: Strategy & Management Consulting, Corporate Finance, M&A, Public Sector & Government Consulting

European Innovation Solutions S.A. (E. IN.S. S.A.)

Global Presence & Project Footprint

Greece:



Physical presence

1. Greece
2. Bulgaria
3. Romania
4. Czech Republic
5. Serbia
6. North Macedonia
7. Albania
8. Kazakhstan



E.In.S S.A. provides consulting services to both the public and private sectors

With a strong focus on Innovation, Energy & Digital Transition, and Technological Development.



Governments / Public Sector International Organizations

- > Local, Regional, and Central Government authorities in Greece and abroad.
- > International Organizations and Institutions

①

Implementation of dozens of multi-year Development Program design projects and flagship initiatives across Greece, Europe, and the Middle East.



Private Sector

- > Corporate Digital & Energy Transformation and Financing Transaction and fund advisory (project and corporate financing, privatizations)

②

Providing support from the design and financing stages through to the full implementation of investment projects



Innovation

- > Services for the development of innovative infrastructure and businesses (Innovation Ecosystems, Science and Technology Parks, Business Incubators, etc.)

③

Among the top 5 global firms offering these services, with a presence across all continents.

Indicative Recipients of E.In.S S.A. services

International sector



Private Sector



GREECE / Public Sector & Organizations

Indicative National Projects

- Development of the National Defence Industry Financing Program 2025–2030
- Energy efficiency for households – management of a €2 billion program (RRF) and Energy Upgrade for Businesses – €0.7 billion program (RRF)
- Upgrade of services, tools, and collaboration procedures of the Public Employment Service (OAED) – Project Development Mechanism (Structural Funds – CSF III) / Phase I and Project Development Mechanism (Structural Funds – NSRF) / Phase II
- Preparation of a carbon disengagement strategy and roadmap, targeting Net Zero Emissions for EYDAP S.A. (Athens Water and Sewerage Company)
- Development of the National Smart Specialization Strategy for the Greek industrial sector
- Government planning advisory services for the 2021–2027 NSRF, with a total budget of €26.2 billion
- Advisor to the Hellenic Republic Asset Development Fund (HRADF) for the privatization of key regional ports (Igoumenitsa / Volos / Heraklion / Alexandroupoli)
- Advisory services for the liberalization of the natural gas market in Greece

Representative Customers



Technical Consultant for Energy Saving Programs in homes and businesses



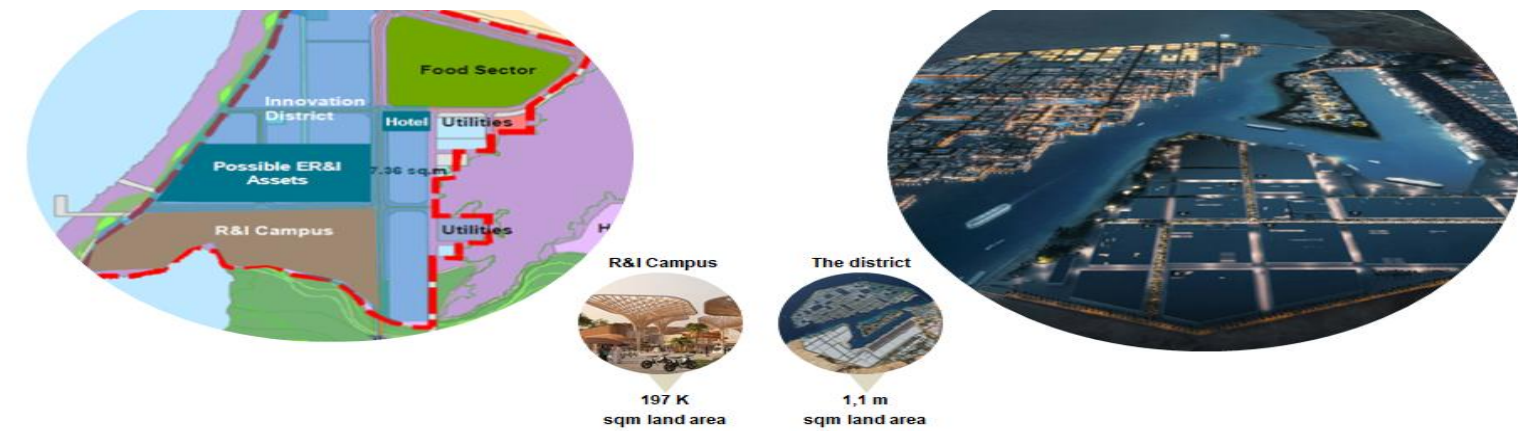
1. Energy transition to reduce Greenhouse Gas emissions
2. Increasing the use of Renewable Energy Sources
3. Decarbonized electricity production, improving energy efficiency

European Innovation Solutions S.A. (E. IN.S. S.A.)

Company Profile

- INCONET GCC I & II: Bridging EU R&D Programs with Gulf Cooperation Council (GCC) countries
- Support for the Supplier Development Mechanism in multinational Oil & Gas corporations and SME certification Global scope
- Strategy and Roadmap for transforming Andorra into an Innovation Zone
- Strategy and Roadmap for the development of an Innovation District in the Dominican Republic

Oxagon Innovation Ecosystem Strategy Development, NEOM City, Saudi Arabia



EIB- Business Plan for Măgurele Science Park in Bucharest, Romania, 2019-2020



- Innovation Center
- Museum of the Future
- Center of Technology Transfer
- Recreation center

- ✓ Development of an integrated investment plan
- ✓ Financial model development
- ✓ Mandate terms for additional management consulting services

Development of THESS-INTEC Business-Technology Park, Peraia Thessaloniki



European Innovation Solutions S.A.

Innovation Support Services

Development Plan 2025 – 2027

&

Financial Data

E. IN.S Work Development and specialization

based on international trends and perspectives from European Policies and Funding

①

Partner in Development Planning and Implementation

The EU continues its intervention in Development Issues through old and new tools, such as the new Structural Funds design as well as the next generation of interventions in critical issues such as the competitiveness of the European Economy, (Dragi report), the development of RRF as well as the emphasis on energy security and development of European Defence Industry. The next financial frameworks will concern the period 2028 – 2034.

②

Partner in Energy Transformation

The New National Plan for Energy and Climate Change (ESEK - 2050) foresees investments in the Energy Transition sector amounting to €450 billion with the aim of reducing greenhouse gas emissions by 58% by 2030 (front-loading) and 80% by 2050.

③

Partner in the Development of Infrastructure and Innovation Mechanisms for countries as well as Technology from Businesses

The development of innovation and technology ecosystems and the development of products by businesses in the field of energy, digital transition as well as defence technologies are among the priorities of the European Policies for Industry, Defence and Energy (Green Deal, Industrial Plan, Digital Transition Plan, EDIS , EU Defence, Industrial Strategy)

④

Partner in improving health and social solidarity systems

The European Policy for Health and Social Welfare is a central objective of the structural programs (NSRF, €5.5 billion until 2027) and the future of the European Programs and is called to deal with

- The strengthening of health systems to deal with the effects of climate change, pandemics
- The increase in the elderly population and the goal of healthy longevity
- Unlocking the potential of Artificial Intelligence to treat disease

European Innovation Solutions S.A. (E. IN.S. S.A.)

Strategic development axes:

01

In the area of continued organic growth, the Company, utilizing its long-standing and specialized know-how, is gradually diversifying its portfolio of services into new areas of activity. Already the Company, in the context of this diversification, aims to undertake projects in the fields of health, welfare and support of SMEs, with an emphasis on new technologies and innovation. At the same time, it strengthens its presence in energy upgrading projects and services, but also in the field of strategic planning and transformation of organizations and businesses.

02

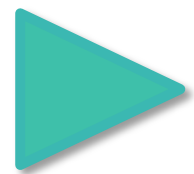
In exploring and exploiting new business opportunities and forming synergies and participating in other, beyond the existing, activities, with the aim of increasing / diversifying the turnover and EBITDA, through acquisitions of companies and / or partnerships with companies of high added value operating in highly specialized supplementary fields

03

In the further exploitation of the opportunities arising from the ever-increasing emphasis of National Economies on the development of innovation and innovative entrepreneurship. The Company will continue to strengthen and diversify its technological and innovative footprint, even taking into account that over 60% of its annual turnover is related to the sector of innovation, technology transfer, and technological applications related to energy and climate change.

Current Situation – Prospects of the Company

for the period 2025 - 2027

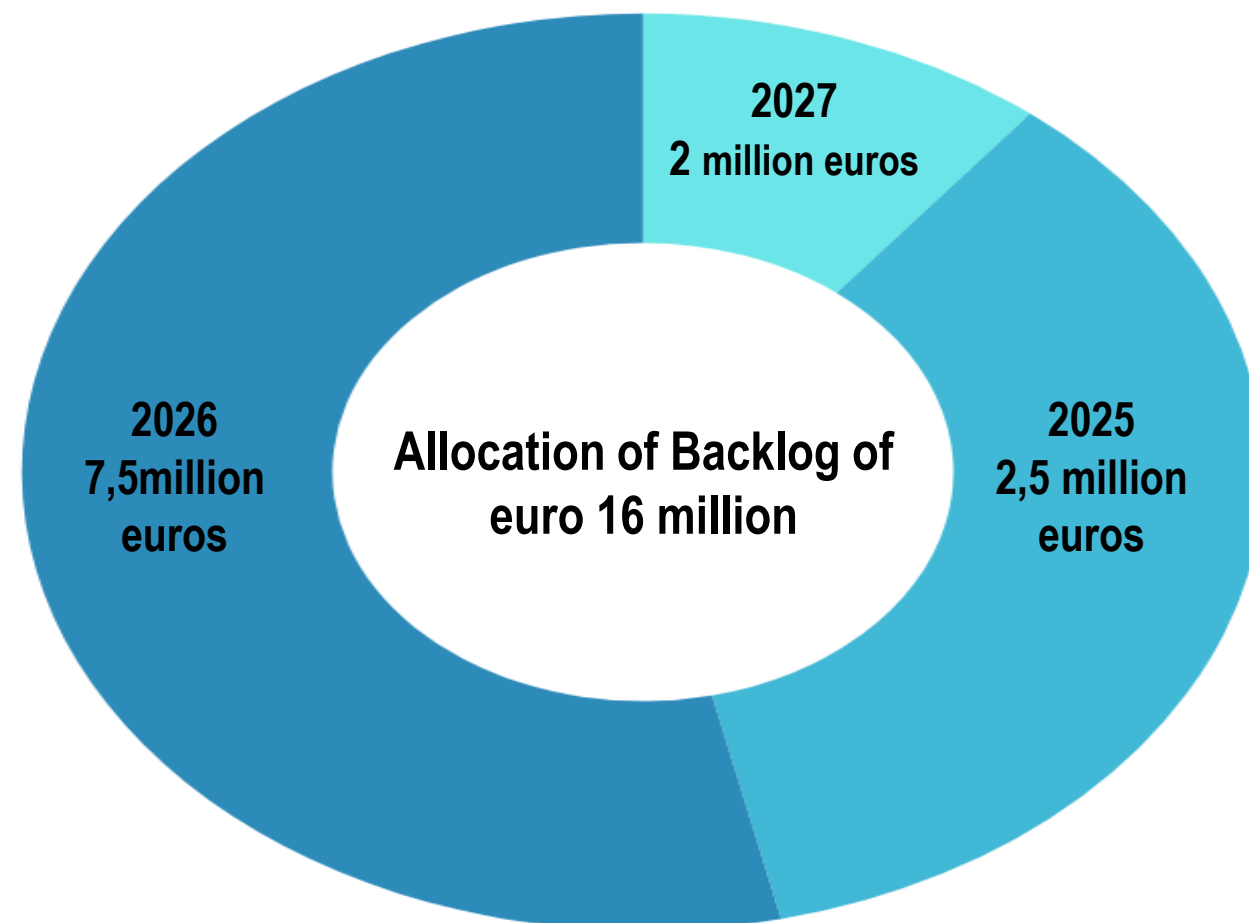


The positive financial performance of the ES, the successful course, as well as the continued upgrading of its growth dynamics (without taking into account the impact of the new projects to be secured), are estimated to continue in the period 2025-2026, making it clear that the growth of the Company has acquired more permanent characteristics.

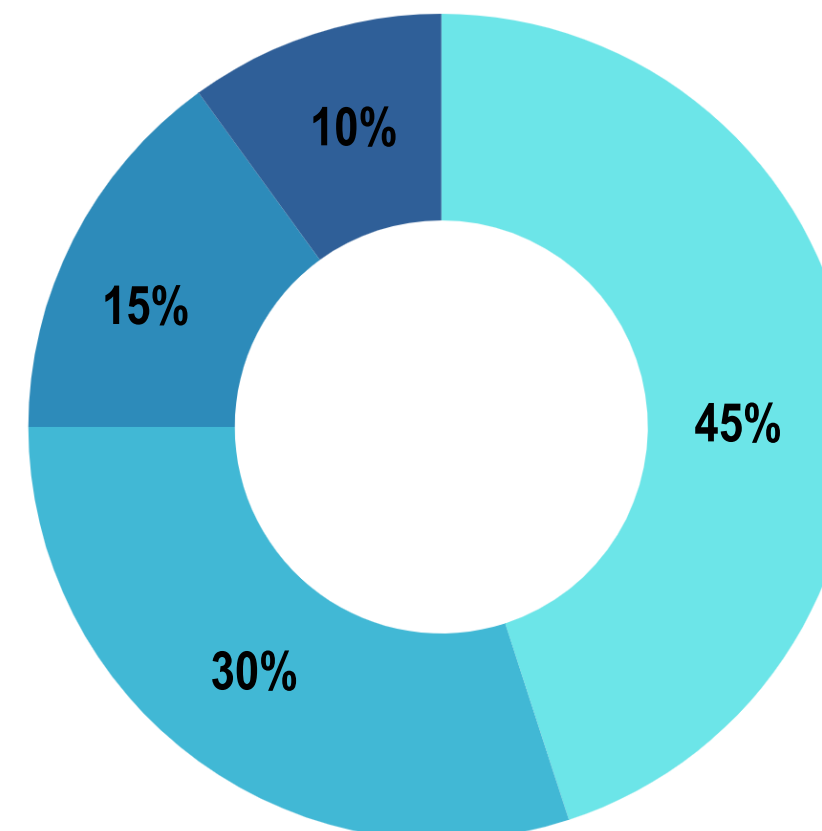


At the same time in the same period the Company will complete the sale of its owned building for €5.9 million, gaining substantial liquidity to support its future investment plans.

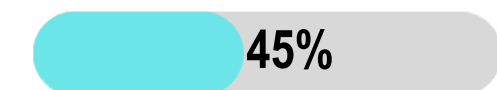
Forecast Backlog 30/6/2025 – 12 million euros



Distribution by activity sector



Energy transition



Strategic and digital design



Health - Welfare

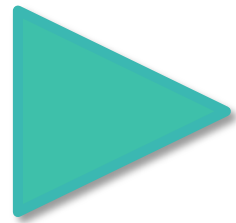


Innovation



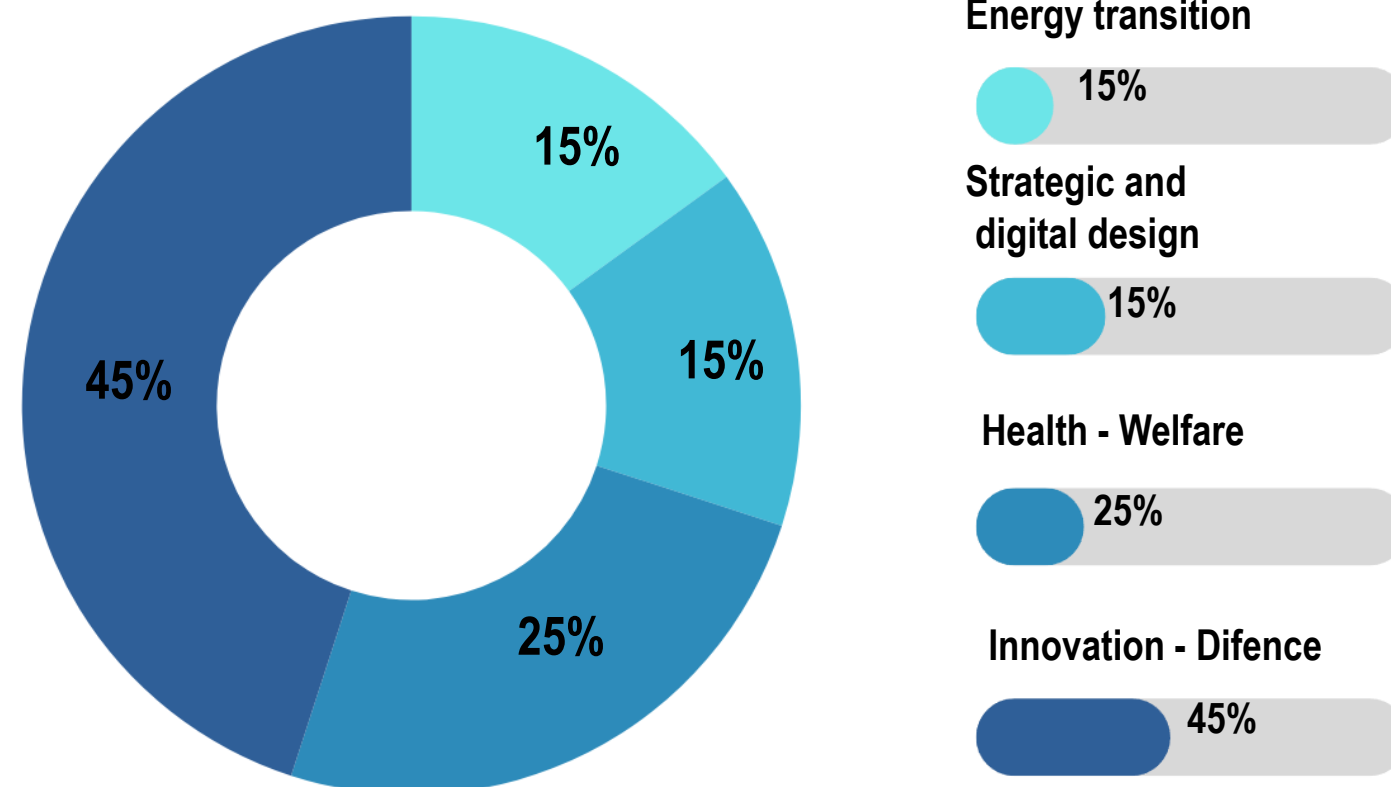
Strategic Project Priorities of E.IN.S for 2025–2027

focuses areas

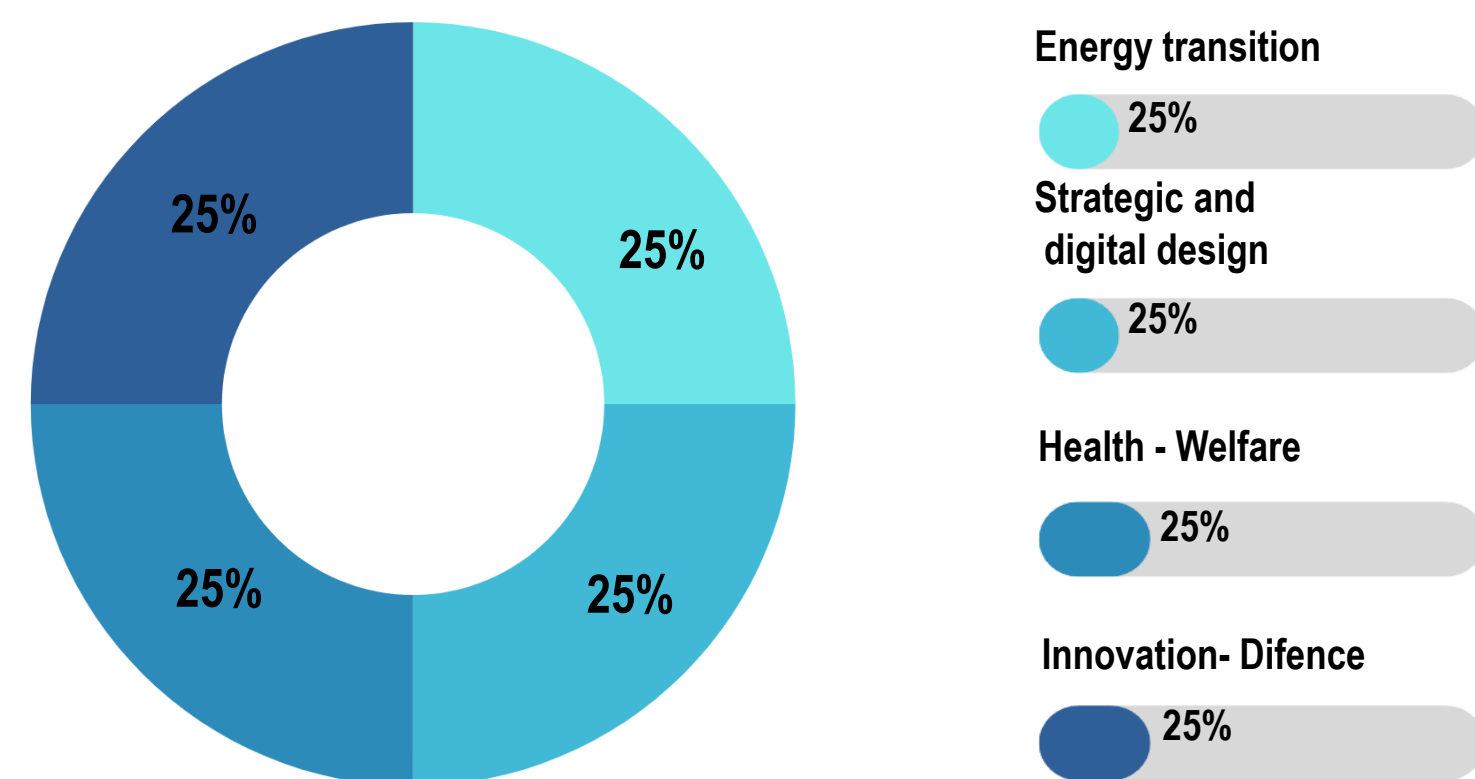


In accordance with the new corporate strategy of diversification of the areas of operational profitability, E.IN.S focuses on areas that offer increased added value.

Targeted new projects

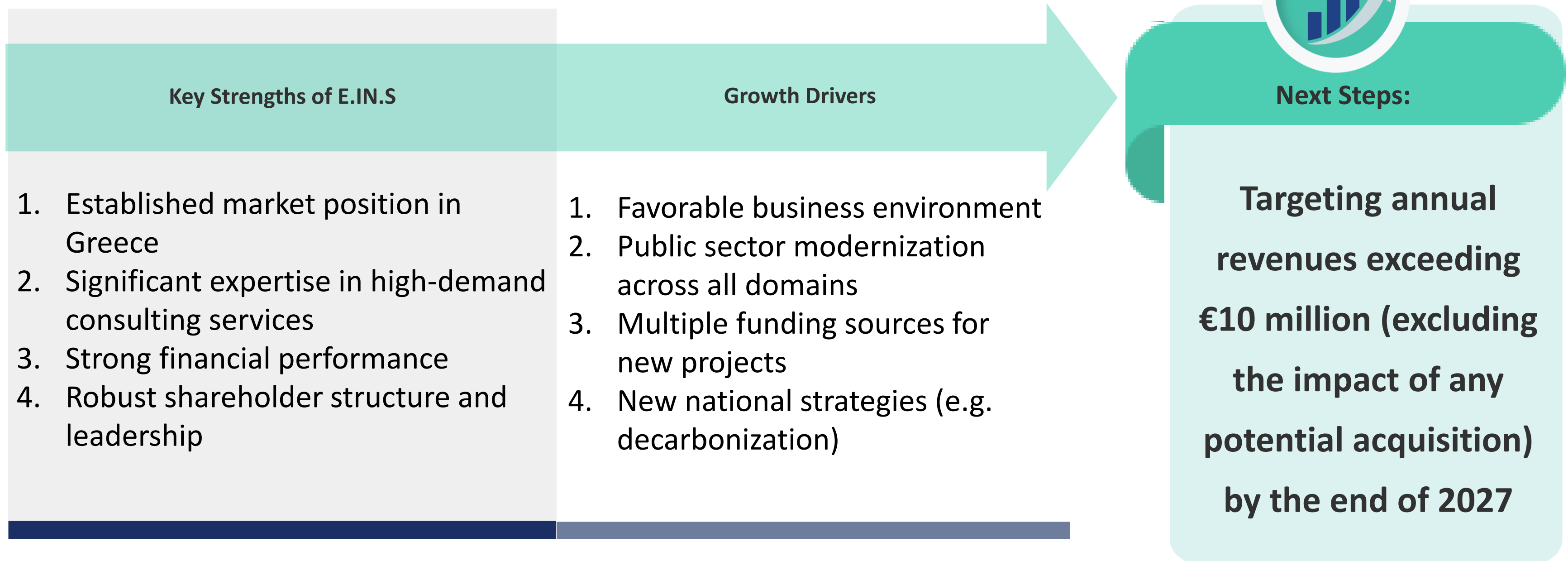


Future composition of activities



E.IN.S expands share in consulting market

Key Strengths & Growth Drivers



E.IN.S growth driven by organic expansion

Selective acquisitions when strategically justified

Organic growth

Continuation of E.IN.S S.A. core business activity, which involves the provision of consulting services to international organizations, governments, and the private sector, based on the company's proven and established capabilities, particularly in the following areas:

- Innovation project and ecosystem support services
- Strategic advisory, mergers & acquisitions
- Consulting services for Net Zero goals and sustainable development
- Technical assistance to governments for the management of large-scale, multi-year, multimillion-euro projects
- Green transition / energy efficiency / decarbonization and technical support for energy performance programs
- Support to the defence and dual-use industries, including solution development

External development

In parallel with the continuous strengthening of its existing activities, E.IN.S S.A. is exploring the potential expansion of its service portfolio through acquisitions and strategic partnerships in the following areas:

- Complementary consulting firms that can enhance the company's existing work by contributing additional revenue streams, expertise, and human capital
- IT consulting and digital transformation companies, as well as ICT solution providers, particularly in applications related to defence, energy, smart cities, and emerging digital technologies
- Development of joint ventures (JVs) with a leading Greek blockchain team, focusing on applications in the defence and public health sectors
- Engineering consulting firms specializing in energy, net-zero transition, and technical solutions for climate change

New corporate identity and strategic priorities in Technology, Defence, Digital Transformation & Green Transition

Transition & Growth through Innovation

Growth with High-Impact Value

- Rebranding of E.IN.S S.A. (ex. Euroconsultants), alongside its existing services and products, with a transition to a new market category on the Athens Stock Exchange (Technology sector).
- New corporate identity: E.In.S. – European Innovation Solutions

Core Focus Areas

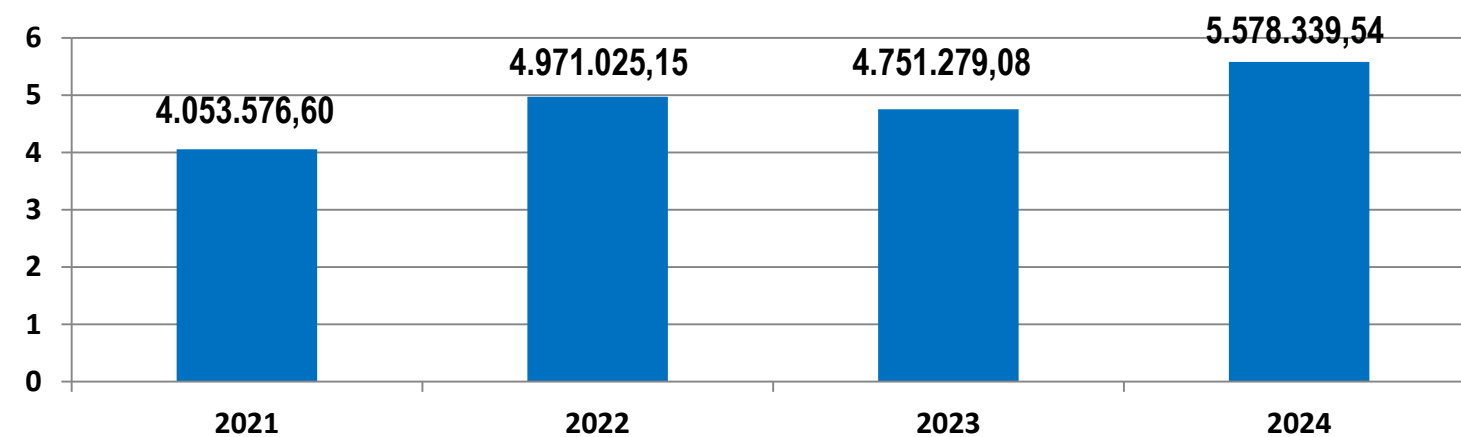
- Defence & Dual-Use Technologies
- Digital Transformation
- Green Transition / Decarbonization – Development of Innovation Ecosystems



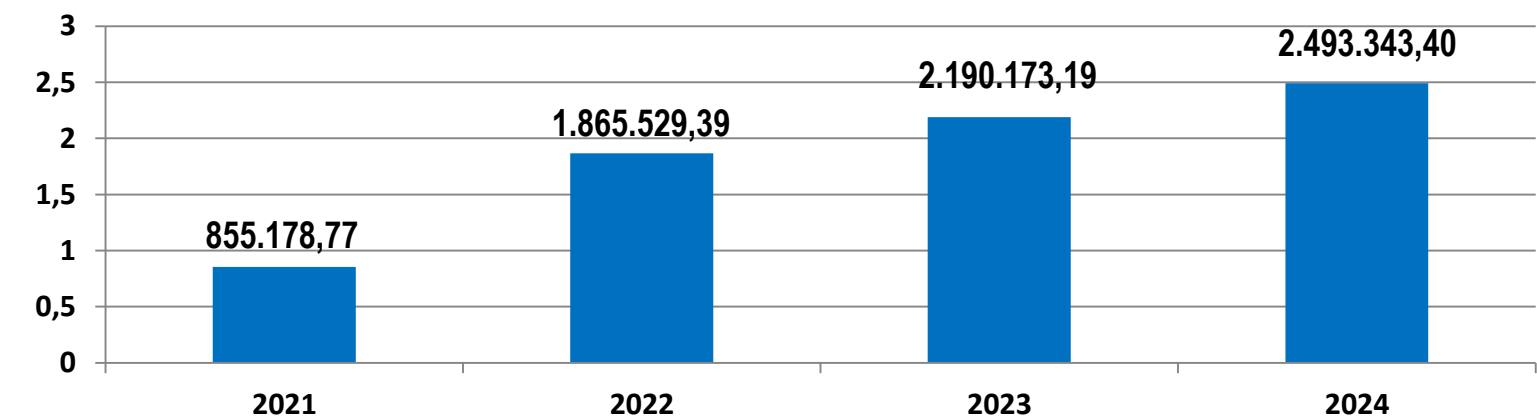
Consistent growth in income, profitability and operational efficiency

Financial Performance Overview

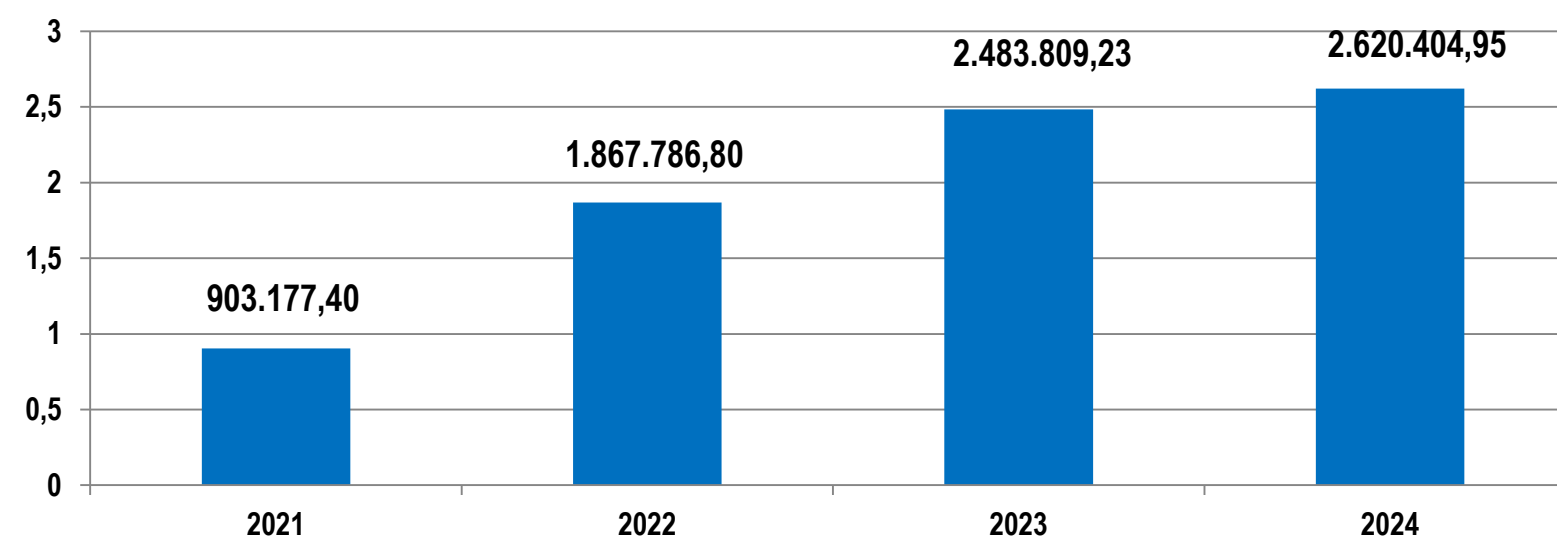
Income [EUR, m]



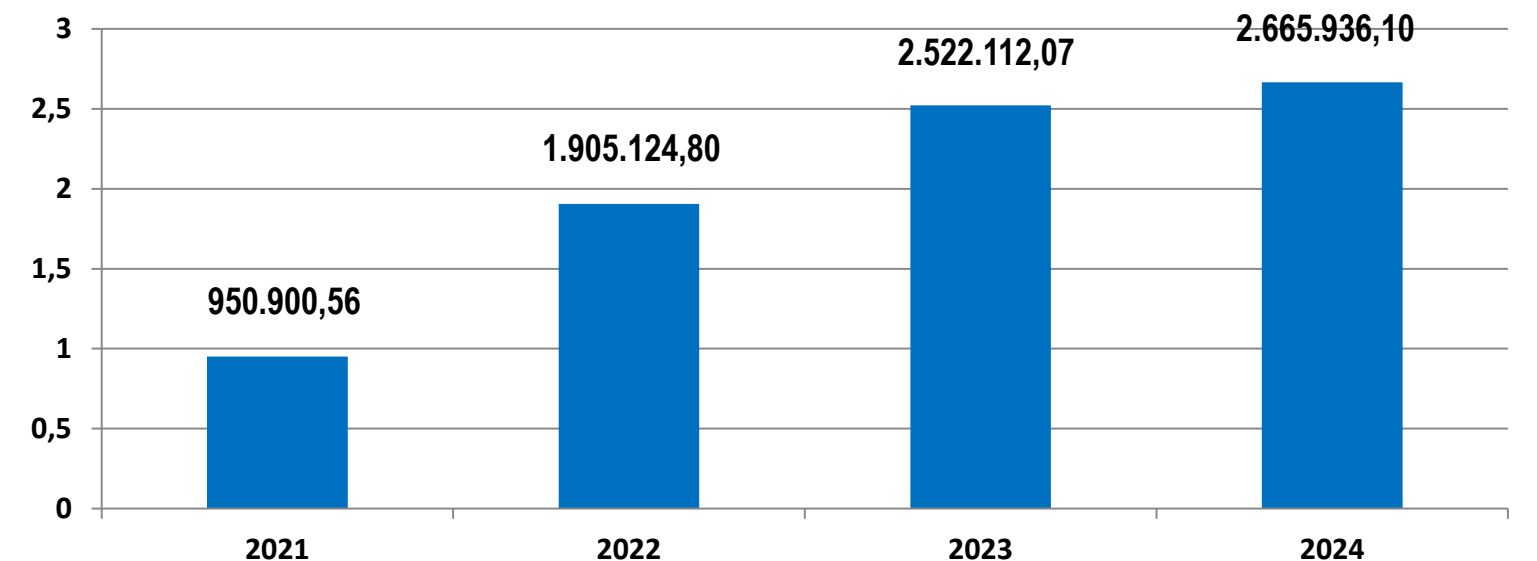
Gross profit [EUR, m]



EBIT [EUR, m]



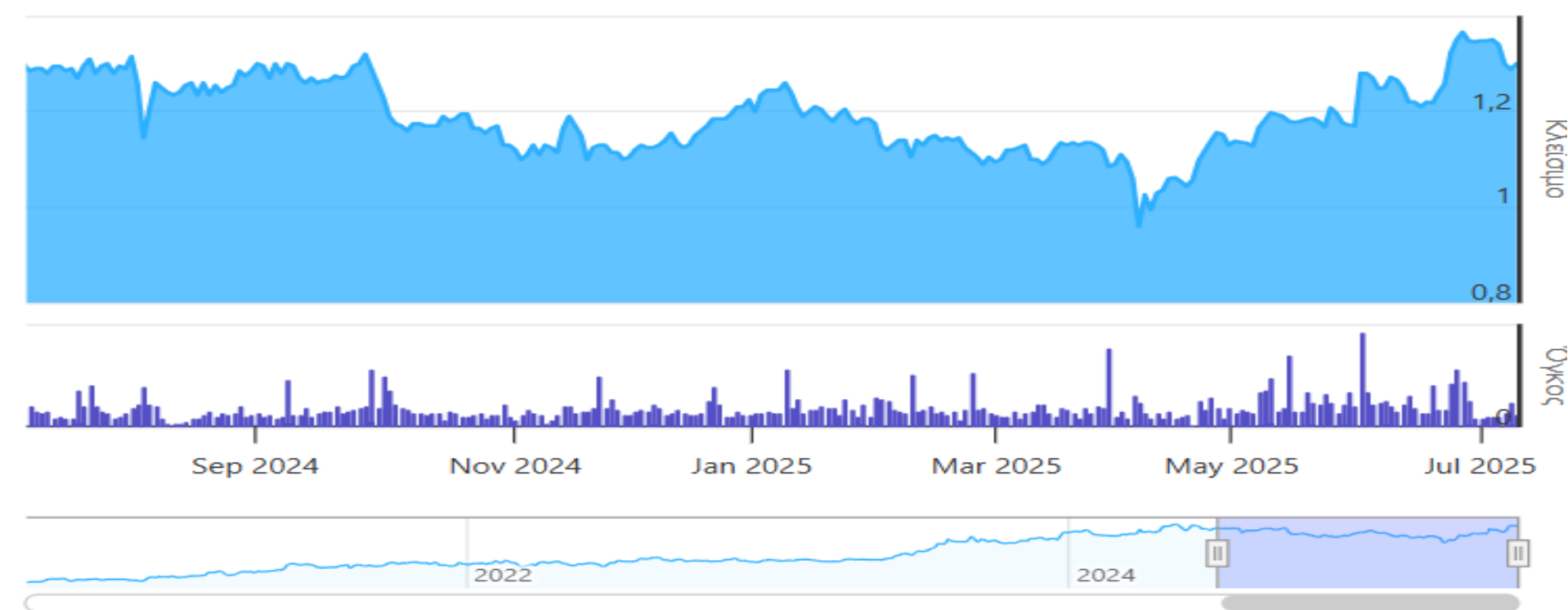
EBITDA [EUR, m]



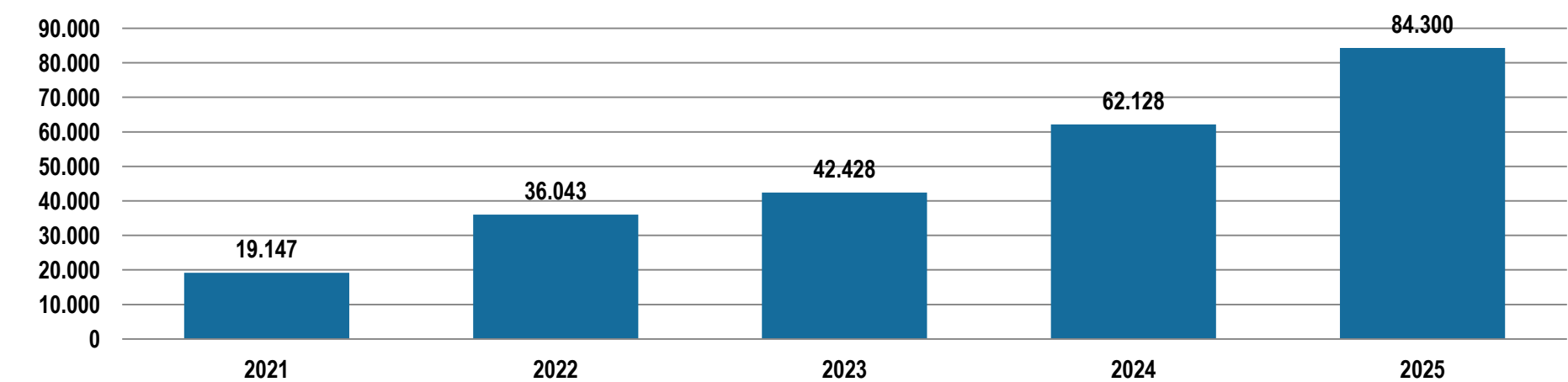
The stock has been consistently demonstrating increasing trading volumes and transaction numbers

Historical stock price data [EUR]

Historical stock price data [EUR]



Average daily trading volume



Right to vote (≥5%)

- > WW INVESTMENTS LLC - USA (6,0%)
- > TAVRIDIS EFSTATHIOS (13%)
- > KOKOROTSIKOS PARIS (13%)
- > STRATEGIC PARTNERS: 20%
- > INSTITUTIONAL INVESTORS: 5% (Domestic and Foreign)
- > FREE FLOAT: 43%

Board of Directors

- > Paris Kokorotsikos – Chairman / CEO / Executive Member
- > Efsthathios Tavridis – Vice Chairman / CEO / Executive Member
- > Evangelos Poullos – Non-Executive Vice Chairman
- > Giorgos Koukouzelis – Non-Executive Member
- > Petros Iakovou – Independent Non-Executive Member
- > Dr. Elena Tsipouri – Independent Non-Executive Member
- > Eleni Tzakou – Independent Non-Executive Member
- > Michail Broustis – Non-Executive Member
- > Christos Falias – Non-Executive Member

Number of Shares: 15,333,480

Number of Shareholders: 1,640

Designated Market Makers: Eurobank Equities, Optima Bank

Market Capitalization: €19.78 million (€1.29 closing price as of 5/09/2025)

European Innovation Solutions S.A.

Innovation Support Services



CONTACT US



<https://eins.com.gr/el>



<https://www.linkedin.com/company/europeaninnovationsolutions>

Central offices Thessaloniki



info@eins.com.gr



21 Antoni Tritsis, 55 535 Pylaia, Thessaloniki



+30 2310 804000

Annex Athens office



info@eins.com.gr



21 Antoni Tritsis, 55 535 Pylaia, Thessaloniki



+30 2310 804000